

## Press release 22 novembre 2018

## ENGIE signs two new long-term power purchase agreements in Mexico and Chile and strengthens its green electricity supply offer

ENGIE signed a 15-year power purchase agreement (PPA) in Mexico to supply renewable energy to steel producer, Gerdau. The Group is developing a 130 MW photovoltaic plant in Sonora, northern Mexico composed of approximately 400 000 solar panels, which will provide Gerdau with a 100% clean and economic source of energy for its industrial processes. With the construction of this new solar farm in Mexico, set to be operational at the end of 2019, ENGIE will exceed 1000 MW of renewable energy generation capacity in the country in operation or in construction.

The Group also signed a power purchase agreement with Santiago de Chile airport operator, Nuevo Pudahuel, to supply 100% certified renewable energy which will reduce the airport's CO2 emissions by 35,700 tons per year. Under the 16-year agreement, ENGIE will supply the airport with 105 GWh per year of green electricity to meet all its power needs

These two contracts follow other agreements ENGIE signed in Latin America in the last 12 months with companies in different markets: food, consumer goods, telecommunications, banking, services and construction. In this way, the Group advances in its strategy of increasing the availability of sustainable solutions that contribute to harmonious progress.

Philip De Cnudde, CEO of ENGIE Latin America, said: "These two contracts clearly illustrate our strategy to deliver renewable energy to B2B customers as part of our customer solutions offer in Latin America."

Pierre Chareyre, ENGIE Executive Vice-President, in charge of the Business Units Global Energy Management and Latin America, said: "ENGIE is very proud to be tapping into the nascent green corporate PPA market and to deliver clean energy directly to its customers. These two new agreements are fully aligned with the Group's strategic objective to pursue the development of renewable energy projects and to reinforce its presence in Latin America, a region with high growth perspectives."



ENGIE's Latin America Business Unit is active in power generation and transmission, gas transportation and distribution and energy supply and services. The Group is currently accelerating the development of solar and wind renewable capacities and is committed to developing innovative energy solutions while strengthening its activities in distributed generation and green mobility.

## **About ENGIE**

We are a global energy and services group, focused on three core activities: low-carbon power generation, mainly based on natural gas and renewable energy, global networks and customer solutions. Driven by our ambition to contribute to a harmonious progress, we take up major global challenges such as the fight against global warming, access to energy to all, or mobility, and offer our residential customers, businesses and communities energy production solutions and services that reconcile individual and collective interests.

Our integrated - low-carbon, high-performing and sustainable - offers are based on digital technologies. Beyond energy, they facilitate the development of new uses and promote new ways of living and working. Our ambition is conveyed by each of our 150,000 employees in 70 countries. Together with our customers and partners, they form a community of imaginative builders who invent and build today solutions for tomorrow.

2017 turnover: 65 billion Euros. Listed in Paris and Brussels (ENGI), the Group is represented in the main financial (CAC 40, BEL 20, Euro STOXX 50, STOXX Europe 600, MSCI Europe, Euronext 100, FTSE Eurotop 100, Euro STOXX Utilities, STOXX Europe 600 Utilities) and extra-financial indices (DJSI World, DJSI Europe and Euronext Vigeo Eiris - World 120, Eurozone 120, Europe 120, France 20, CAC 40 Governance). To learn more: <a href="https://www.engie.com">www.engie.com</a>

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