

# Press release



## GDF SUEZ wins an important liquefied natural gas supply contract with the Lactalis Group

- Overall transport, storage, supply and LNG regasification offer for industrial groups not connected to the natural gas network
- 20% reduction in CO<sub>2</sub> emissions thanks to the fuel oil to natural gas conversion and over 90% reduction in emissions of particles, nitrogen oxides and sulphur
- Up to 25% savings on the energy bill of the industrial site

18 February 2015

### A long term energy project

LNGeneration, the subsidiary of GDF SUEZ dedicated to transported LNG, has announced the signing of a contract with Lactalis over 18 months and relating to the supply of the Bouvron-based cheese company with liquefied natural gas. This industrial site is significant for the Lactalis group in France and is very important for the local economic fabric. Selected after a call-to-tender, LNGeneration is offering an overall energy solution combining transport, storage, regasification and supply in LNG for the Bouvron site, which is still not connected to the natural gas network and has been consuming heavy fuel oil.

LNGeneration has thus been able to meet one of the main expectations expressed by Lactalis, namely having short-term access to a more competitive and economical source of energy, prior to a connection to the natural gas network, a project currently being studied and envisaged for within the next two years.

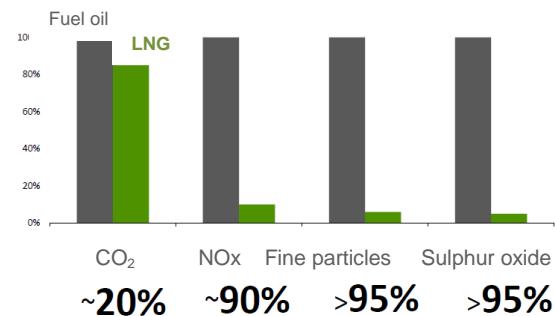
### A turn-key solution

In under six months, LNGeneration has put in place an LNG storage and regasification unit on the site of its client. LNG is transported by tanker-trucks from the Elengy terminal (GDF SUEZ group) of Montoir-de-Bretagne, which is about forty kilometres away, to the industrial site where it is stored.

As it is needed, LNGeneration vaporises it and delivers it to Lactalis in gaseous and odourised form, like natural gas from the network. The installation is equipped with sensors which order resupply automatically.

*"We chose LNGeneration after a particularly competitive call-to-tender. Their bid, which was very competitive, fulfils our desire to optimise our energy and environmental balance. LNGeneration autonomously operates the LNG installations to supply natural gas to our production line as we need it",* says Gérald Delporte, director of the Bouvron-based cheese company.

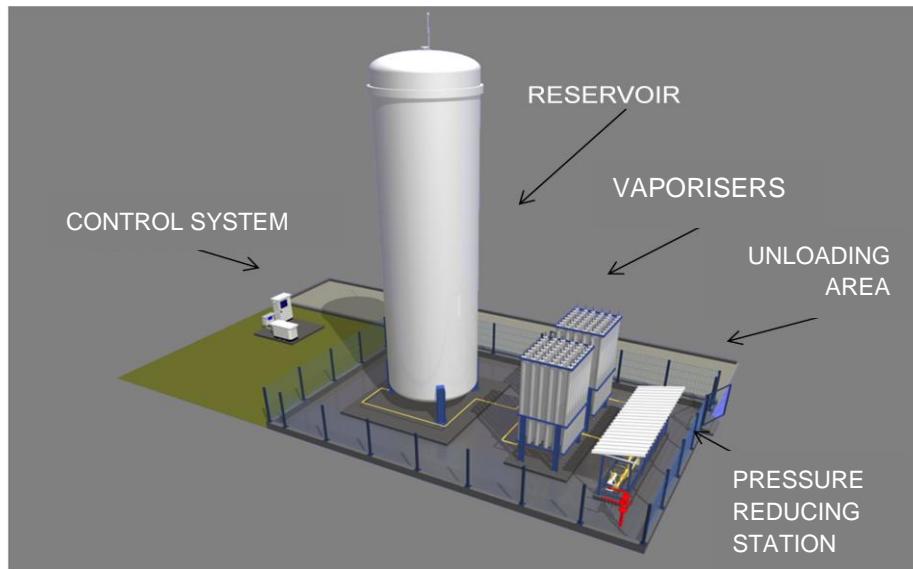
*"With LNGeneration, GDF SUEZ accelerates its development in France in new uses for liquefied natural gas, helping industrial groups to be more competitive. With complete expertise in the gas chain and a position of first importer of LNG in Europe, the Group aims to become the leader on the transported LNG market in France",* says Dirk Beeuwsaert, GDF SUEZ Executive Vice President, in charge of the Energy Europe business line.



Comparison of emissions from heavy fuel oil and LNG (liquefied natural gas).

Source: © Det Norske Veritas AS

## Appendix - Plan of the installations



**Unloading area:** stabilised and tarmacked area which receives the tanker trucks when they unload LNG.

**Reservoir:** cryogenic vat for storing LNG (18m high - 35 tonnes empty - 85 tonnes full).

**Control system:** automated relay which enables the remote management and supervision of the installation, orders resupplies and detects any potential malfunctions.

**Vaporisers:** coils through which the LNG passes from the liquid to gaseous state on contact with the ambient air (complemented where necessary by an electric heater).

**Pressure reducing station:** odourisation of the natural gas and regulation of its pressure prior to entry into the Lactalis private network.

### About GDF SUEZ

GDF SUEZ develops its businesses (power, natural gas, energy services) around a model based on responsible growth to take up today's major energy and environmental challenges: meeting energy needs, ensuring the security of supply, fighting against climate change and maximizing the use of resources. The Group provides highly efficient and innovative solutions to individuals, cities and businesses by relying on diversified gas-supply sources, flexible and low-emission power generation as well as unique expertise in four key sectors: independent power production, liquefied natural gas, renewable energy and energy efficiency services. GDF SUEZ employs 147,400 people worldwide and achieved revenues of €81.3 billion in 2013. The Group is listed on the Paris and Brussels stock exchanges and is represented in the main international indices: CAC 40, BEL 20, DJ Euro Stoxx 50, Euronext 100, FTSE Eurotop 100, MSCI Europe and Euronext Vigeo (World 120, Eurozone 120, Europe 120 and France 20).

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